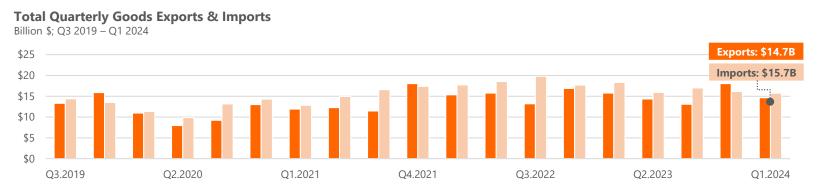
#### Trade Trends WASHINGTON COUNCIL ON Facts & Figures on Pacific Northwest International Trade: Washington INTERNATIONAL TRADE

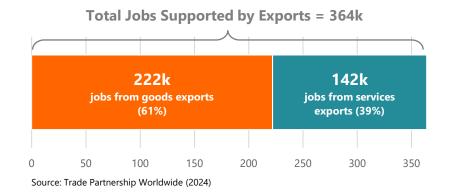
### Key Insights from Q1 2024

- Exports Fell: Compared to Q4 2023, WA exports decreased by almost 20%, primarily driven by diminished transportation equipment and agricultural products exports. While a drop from Q4 to Q1 is • in line with seasonal trends, the magnitude of the drop was more pronounced than in recent years.
- Imports Slowed: WA imports import levels declined slightly (-3% compared to Q4 2023). The sharp decline in exports returned the state to its typical status as a net importer.
- Port Volume Dropped: WA ports handled 12% less trade volume in Q1 2024, mostly due to a slow down in exports from the state's top ports in particular, the ports of Blaine, Tacoma, and Kalama.

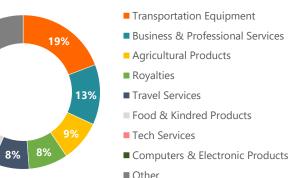


Source: U.S. Census Bureau, State Export Data (Origin of Movement) & State Import Data (State of Destination) Data Series

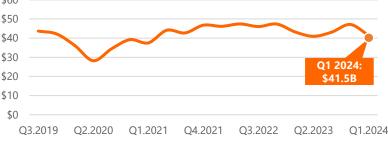
### Jobs Supported by Exports of Goods and Services 1,000s of jobs; As of 2022



Intl. Trade Related Employment; by Sector Share of total export related jobs; As of 2022







Source: U.S. Census Bureau, HS Port-level Data Series (Imports & Exports)

### **Top 5 Exports by 3-Digit NAICS Category** O1 2024

	Export Category	Value (Million \$)	<b>Y/Y</b> (%)
1	Transportation Equipment	<b>\$4,074M</b> (-32% vs. Q4)	-23%
2	Agricultural Products	<b>\$3,637M</b> (-29% vs. Q4)	-6%
3	Food & Kindred Products	<b>\$1,253M</b> (+3% vs. Q4)	-2%
4	Petroleum & Coal Products	<b>\$1,082M</b> (+3% vs. Q4)	+63%
5	Computer & Electronic Products	<b>\$858M</b> (-15% vs. Q4)	-23%

Source: Trade Partnership Worldwide (2024)

27%

Source: U.S. Census Bureau, State Export Data (Origin of Movement) Data Series



#### WASHINGTON COUNCILON INTERNATIONAL TRADE Facts & Figures on Pacific Northwest International Trade: Washington

Top 10 Goods Export Destinations Top 1						
	Country	Value (Million \$)	<b>Y/Y</b> (%)			
1	China	<b>\$2,899M</b> (-37% vs. Q4)	-23%		1	
2	Canada	<b>\$2,444M</b> (+17% vs. Q4)	+5%		2	
3	Japan	<b>\$1,364M</b> (+31% vs. Q4)	+18%		3	
4	Mexico	<b>\$942M</b> (-15% vs. Q4)	-2%		4	
5	South Korea	<b>\$834M</b> (-3% vs. Q4)	-9%		5	
6	India	<b>\$704M</b> (+2% vs. Q4)	+80%		6	
7	Philippines	<b>\$482M</b> (-18% vs. Q4)	-9%		7	
8	Ireland	<b>\$390M</b> (-15% vs. Q4)	-25%		8	
9	United Kingdom	<b>\$340M</b> (-12% vs. Q4)	+3%		9	
10	Taiwan	<b>\$322M</b> (-35% vs. Q4)	+3%		10	

Top 10 Goods Import Origins				
	Country	Value (Million \$)	Y/Y (%)	
1	Canada	<b>\$4,811M</b> (+6% vs. Q4)	-31%	
2	China	<b>\$2,608M</b> (-9% vs. Q4)	-13%	
3	South Korea	<b>\$1,908M</b> (+19% vs. Q4)	+24%	
4	Japan	<b>\$1,445M</b> (-37% vs. Q4)	-12%	
5	Vietnam	<b>\$564M</b> (+2% vs. Q4)	-30%	
6	Germany	<b>\$446M</b> (+53% vs. Q4)	+55%	
7	Taiwan	<b>\$372M</b> (-4% vs. Q4)	-10%	
8	Mexico	<b>\$368M</b> (-16% vs. Q4)	-8%	
9	France	<b>\$303M</b> (299% vs. Q4)	+251%	
10	Argentina	<b>\$282M</b> (-27% vs. Q4)	+226%	

## Trade by Congressional District (Imports + Exports)

		· •	-
District	Top Port	Goods IM+EX (Million \$)	<b>Y/Y</b> (%)
1st	Kenmore Air Harbor, WA	<b>&lt;\$1M</b> (-29% vs. Q4)	+12%
2nd	Blaine, WA	<b>\$12,825M</b> (-14% vs. Q4)	-6%
3rd	Kalama, WA	<b>\$3,080M</b> (-33% vs. Q4)	-10%
4th	Oroville, WA	<b>\$261M</b> (-9% vs. Q4)	-19%
5th	Spokane, WA	<b>\$426M</b> (97% vs. Q4)	+37%
6th	Tacoma, WA	<b>\$12,533M</b> (-12% vs. Q4)	-5%
7th	Seattle, WA	<b>\$5,936M</b> (7% vs. Q4)	+7%
8th	Danville, WA	<b>&lt;\$1M</b> (-3% vs. Q4)	-55%
9th	Seattle-Tacoma International Airport, WA	<b>\$6,440M</b> (-12% vs. Q4)	-5%
10th	Olympia, WA	<b>\$32M</b> (-3% vs. Q4)	-28%

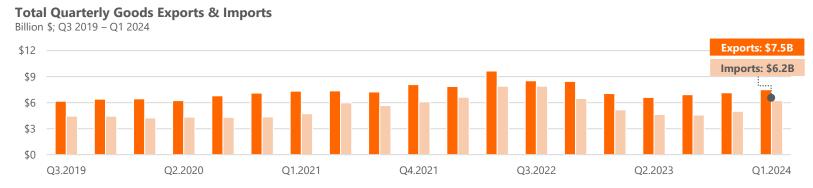
Source: U.S. Census Bureau, State Export Data (Origin of Movement) Data Series & State Import Data (State of Destination) Data Series

Source: U.S. Census Bureau, HS Port-level Data Series (Imports & Exports)

#### WASHINGTON COUNCIL ON Facts & Figures on Pacific Northwest International Trade: Oregon INTERNATIONAL TRADE

### Key Insights from Q1 2024

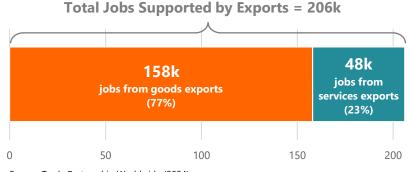
- **Exports Slightly Increased:** OR exports grew 5%, on a guarterly basis, to \$7.5B. Chemical exports have more than doubled since Q4 2023.
- Imports Surged: OR imports increased 25% on a guarterly basis, marking the first guarter since Q4 2022 to see import levels over \$6B. This was partially driven by sizeable increases in imports from major trade partners, namely Taiwan and South Korea.
- Port Volumes Rose: OR port volumes increased by 16% on a guarterly basis, becoming the highest level of trade volume handled by OR ports (\$4.7B) in recent years.

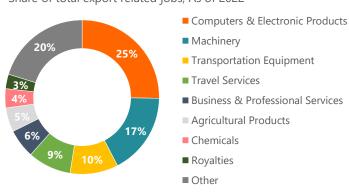


Source: U.S. Census Bureau, State Export Data (Origin of Movement) & State Import Data (State of Destination) Data Series

### Jobs Supported by Exports of Goods and Services 1,000s of jobs; As of 2022

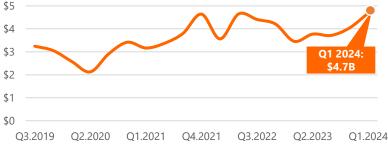
Trade Trends





#### Intl. Trade Related Employment; by Sector Share of total export related jobs; As of 2022

## **Quarterly Total Trade Volume Handled by Oregon Ports** Billion \$; Q3 2019 - Q1 2024



Source: U.S. Census Bureau, HS Port-level Data Series (Imports & Exports)

### **Top 5 Exports by 3-Digit NAICS Category** O1 2024

	Export Category	Value (Million \$)	<b>Y/Y</b> (%)
1	Computer & Electronic Products	<b>\$2,356M</b> (-4% vs. Q4)	+9%
2	Transportation Equipment	<b>\$1,821M</b> (+10% vs. Q4)	+21%
3	Machinery, Except Electrical	<b>\$807M</b> (-15% vs. Q4)	-14%
4	Chemicals	<b>\$690M</b> (+133% vs. Q4)	+6%
5	Agricultural Products	<b>\$478M</b> (+8% vs. Q4)	+23%

Source: Trade Partnership Worldwide (2024)

Source: Trade Partnership Worldwide (2024)

Source: U.S. Census Bureau, State Export Data (Origin of Movement) Data Series



#### WASHINGTON COUNCILON INTERNATIONAL TRADE Facts & Figures on Pacific Northwest International Trade: Oregon

Top 10 Goods Export Destinations Top						
		Country	Value (Million \$)	<b>Y/Y</b> (%)		
	1	Mexico	<b>\$1,732M</b> (+15% vs. Q4)	+10%	1	
	2	China	<b>\$1,265M</b> (+4% vs. Q4)	+25%	2	
	3	Canada	<b>\$868M</b> (+3% vs. Q4)	+4%	3	
	4	Malaysia	<b>\$752M</b> (-9% vs. Q4)	+53%	4	
	5	South Korea	<b>\$388M</b> (+38% vs. Q4)	+11%	5	
	6	Japan	<b>\$301M</b> (-3% vs. Q4)	-13%	6	
	7	Vietnam	<b>\$236M</b> (-4% vs. Q4)	+83%	7	
	8	Israel	<b>\$205M</b> (-24% vs. Q4)	-18%	8	
	9	Netherlands	<b>\$187M</b> (+117% vs. Q4)	+127%	9	
	10	Taiwan	<b>\$170M</b> (-27% vs. Q4)	+3%	10	

Top 10 Goods Import Origins			
Country	Value (Million \$)	<b>Y/Y</b> (%)	
Canada	<b>\$925M</b> (+9% vs. Q4)	-26%	
Japan	<b>\$910M</b> (+26% vs. Q4)	-23%	
Taiwan	<b>\$831M</b> (+42% vs. Q4)	+272%	
China	<b>\$677M</b> (+19% vs. Q4)	+73%	
South Korea	<b>\$355M</b> (+76% vs. Q4)	+72%	
Singapore	<b>\$313M</b> (+38% vs. Q4)	+113%	
Israel	<b>\$274M</b> (+42% vs. Q4)	+76%	
Germany	<b>\$235M</b> (+16% vs. Q4)	+25%	
Mexico	<b>\$235M</b> (+14% vs. Q4)	+4%	
Netherlands	<b>\$198M</b> (+57% vs. Q4)	+44%	
	Country Canada Canada Japan Taiwan China China China South Korea Singapore Israel Germany	Country         Value (Million \$)           Canada         \$925M (+9% vs. Q4)           Japan         \$910M (+26% vs. Q4)           Taiwan         \$831M (+42% vs. Q4)           China         \$677M (+19% vs. Q4)           South Korea         \$355M (+76% vs. Q4)           Singapore         \$313M (+38% vs. Q4)           Israel         \$274M (+42% vs. Q4)           Germany         \$235M (+16% vs. Q4)           Mexico         \$198M	

# Trade by Congressional District (Imports + Exports)

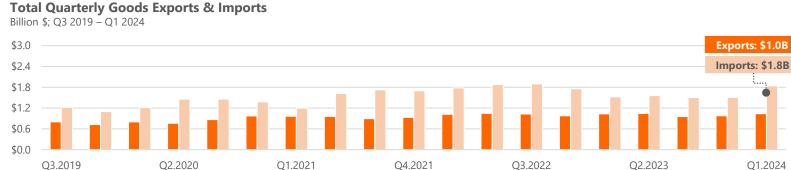
		Goods IM+EX	Y/Y
District	Top Port	(Million \$)	(%)
1st	Astoria, OR	<b>&lt;\$1M</b> (+130% vs. Q4)	-88%
2nd	Klamath Falls, OR	<b>\$0M</b> (0% vs. Q4)	0%
3rd	Portland, OR	<b>\$4,642M</b> (+17% vs. Q4)	+37%
4th	Coos Bay, OR	<b>\$44M</b> (-32% vs. Q4)	-37%
5th	No Ports in	Congressional District	
6th	No Ports in	Congressional District	

Source: U.S. Census Bureau, HS Port-level Data Series (Imports & Exports)

#### Trade Trends WASHINGTON COUNCIL ON Facts & Figures on Pacific Northwest International Trade: Idaho INTERNATIONAL TRADE

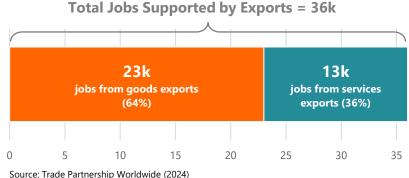
### Key Insights from Q1 2024

- Exports Held Strong: Sustained exports of chemicals, agricultural products, and non-electrical machinery have helped ID exports remain steady at ~\$1B per guarter since 2022. •
- **Imports Largely Increase:** ID imports grew 22% on a quarterly basis, primarily due to a spike in imports in February 2024. •
- Volumes Bounce Back: Although the value of goods transiting ID ports grew 17% on a guarterly basis, port volumes have yet to return to 2022 levels.

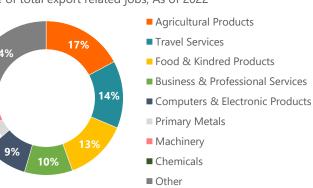


Source: U.S. Census Bureau, State Export Data (Origin of Movement) & State Import Data (State of Destination) Data Series

#### Jobs Supported by Exports of Goods and Services 1,000s of jobs; As of 2022



Intl. Trade Related Employment; by Sector Share of total export related jobs; As of 2022





O3.2019

\$5

\$4

\$3

Billion \$; Q3 2019 - Q1 2024

Source: U.S. Census Bureau, HS Port-level Data Series (Imports & Exports)

**Quarterly Total Trade Volume Handled by Idaho Ports** 

#### **Top 5 Exports by 3-Digit NAICS Category** O1 2024

O1.202

	Export Category	Value (Million \$)	<b>Y/Y</b> (%)
1	Food & Kindred Products	<b>\$232M</b> (+20% vs. Q4)	+0%
2	Computer & Electronic Products	<b>\$211M</b> (+6% vs. Q4)	-2%
3	Chemicals	<b>\$168M</b> (+69% vs. Q4)	+60%
4	Agricultural Products	<b>\$84M</b> (+37% vs. Q4)	+21%
5	Machinery, Except Electrical	<b>\$58M</b> (-17% vs. Q4)	+18%

03 2022

Source: Trade Partnership Worldwide (2024)

Source: U.S. Census Bureau, State Export Data (Origin of Movement) Data Series

01 2024 (Updated 7.19.24)

O1 2024

\$2.8B

O1.2024



#### WASHINGTON COUNCILON INTERNATIONAL TRADE Facts & Figures on Pacific Northwest International Trade: Idaho

Top 10 Goods Export Destinations Top					
	Country	Value (Million \$)	Y/Y (%)		
1	Canada	<b>\$384M</b> (+17% vs. Q4)	-4%		
2	Taiwan	<b>\$106M</b> (-18% vs. Q4)	-12%	ć	
3	Singapore	<b>\$85M</b> (+48% vs. Q4)	+64%	3	
4	Mexico	<b>\$82M</b> (+19% vs. Q4)	+14%	2	
5	Japan	<b>\$49M</b> (-11% vs. Q4)	-18%	ļ	
6	Malaysia	<b>\$42M</b> (-21% vs. Q4)	-15%	6	
7	China	<b>\$40M</b> (-7% vs. Q4)	-7%	7	
8	Netherlands	<b>\$30M</b> (+30% vs. Q4)	-1%	8	
9	South Korea	<b>\$26M</b> (+71% vs. Q4)	-22%	ç	
10	Brazil	<b>\$26M</b> (+21% vs. Q4)	+58%	1	

op 10 Goods Import Origins				
	Country	Value (Million \$)	<b>Y/Y</b> (%)	

		(Million \$)	(%)
1	Malaysia	<b>\$785M</b> (+61% vs. Q4)	+87%
2	Canada	<b>\$371M</b> (+20% vs. Q4)	+15%
3	Taiwan	<b>\$103M</b> (-27% vs. Q4)	-64%
4	Singapore	<b>\$101M</b> (+15% vs. Q4)	+43%
5	China	<b>\$69M</b> (-14% vs. Q4)	+7%
6	Japan	<b>\$54M</b> (-17% vs. Q4)	+17%
7	Mexico	<b>\$49M</b> (-5% vs. Q4)	+12%
8	Thailand	<b>\$34M</b> (+3% vs. Q4)	-7%
9	South Korea	<b>\$27M</b> (+38% vs. Q4)	+113%
10	Germany	<b>\$24M</b> (+7% vs. Q4)	-20%

## **Trade by Congressional District (Imports + Exports)**

District	Top Port	Goods IM+EX (Million \$)	<b>Y/Y</b> (%)
1st	Eastport, ID	<b>\$2,824M</b> (+17% vs. Q4)	-27%
2nd	Boise, ID	<b>\$3M</b> (+22% vs. Q4)	+24%

Source: U.S. Census Bureau, HS Port-level Data Series (Imports & Exports)