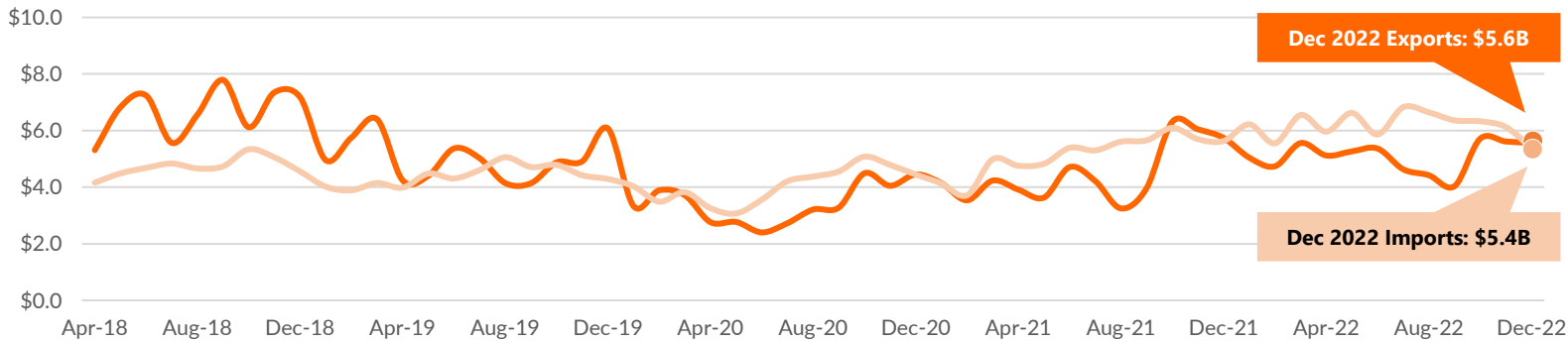


In the fourth quarter of 2022:

- **Exports Trend Up:** WA businesses exported \$16.9 billion of goods in Q4. The 30% jump from Q3 was driven by a sharp increase in agricultural exports and continued the general upward trend from pandemic-era lows.
- **Imports Dip:** WA goods imports totaled \$17.8 billion in Q4. This represented a 10% decrease from Q3 but was on par with Q4 2021 volumes. While annual goods imports remain historically high, several months of decline at the end of 2022 raise the specter of a more sustained downturn in 2023.
- **Trade Volume Remains Steady:** WA trade volume totaled \$47.2B in Q4. This is a slight tick up from Q3 (+3%) and in line with quarterly volumes over the prior year.

### Total Monthly Goods Exports & Imports

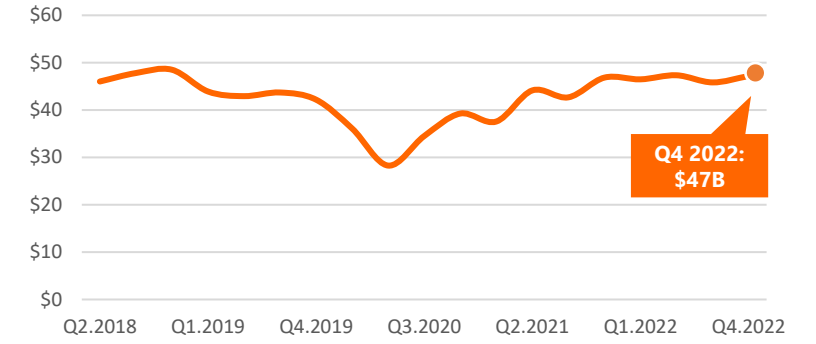
Billion \$; Apr 2018 – Dec 2022



Source: U.S. Census Bureau, State Export Data (Origin of Movement) & State Import Data (State of Destination) Data Series

### Quarterly Total Trade Volume Handled by WA Ports

Billion \$; Q2 2018 – Q4 2022

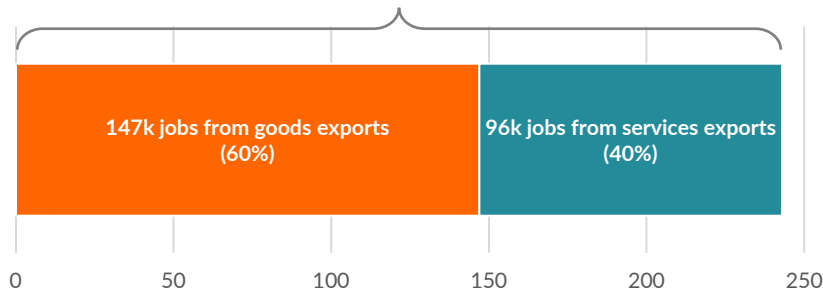


Source: U.S. Census Bureau, HS Port-level Data Series (Imports & Exports)

### WA Jobs Supported by Exports of Goods and Services

1,000s of jobs; As of 2020

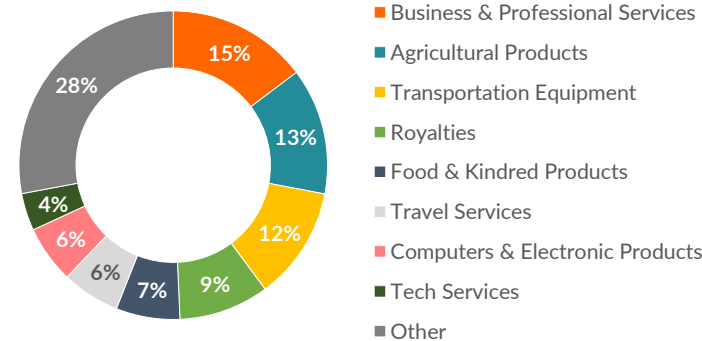
Total Jobs Supported by Exports = 243k



Source: Trade Partnership Worldwide (2022)

### WA Intl. Trade Related Employment; by Sector

Share of total export related jobs; As of 2020



Source: Trade Partnership Worldwide (2022)

### Top 5 Exports by 3-Digit NAICS Category

Q4 2022

	Export Category	Value (Million \$)	Y/Y (%)
1	Agricultural Products	\$6,094M (+117% vs. Q3)	-7%
2	Transportation Equipment	\$4,283M (+16% vs. Q3)	-20%
3	Food & Kindred Products	\$1,175M (+7% vs. Q3)	+31%
4	Computer & Electronic Products	\$1,120M (+8% vs. Q3)	No change
5	Petroleum & Coal Products	\$709M (+16% vs. Q3)	No change

Source: U.S. Census Bureau, State Export Data (Origin of Movement) Data Series

### Top 10 Goods Export Destinations

	Country	Value (Million \$)	Y/Y (%)
1	China	<b>\$6,319M</b> (+189% vs. Q3)	+2%
2	Canada	<b>\$2,103M</b> (-25% vs. Q3)	+1%
3	Japan	<b>\$1,021M</b> (No change vs. Q3)	-25%
4	Mexico	<b>\$845M</b> (+94% vs. Q3)	-25%
5	India	<b>\$524M</b> (+47% vs. Q3)	+106%
6	South Korea	<b>\$488M</b> (-35% vs. Q3)	-5%
7	Taiwan	<b>\$465M</b> (+21% vs. Q3)	-34%
8	Philippines	<b>\$413M</b> (-24% vs. Q3)	+68%
9	United Arab Emirates	<b>\$400M</b> (+84% vs. Q3)	-20%
10	Qatar	<b>\$332M</b> (+1,272% vs. Q3)	+3,526%

### Top 10 Goods Import Origins

	Country	Value (Million \$)	Y/Y (%)
1	Canada	<b>\$5,588M</b> (-5% vs. Q3)	+12%
2	China	<b>\$3,167M</b> (-36% vs. Q3)	-32%
3	Japan	<b>\$2,043M</b> (No change vs. Q3)	+15%
4	South Korea	<b>\$1,249M</b> (+41% vs. Q3)	+118%
5	Vietnam	<b>\$808M</b> (-28% vs. Q3)	-2%
6	Taiwan	<b>\$530M</b> (+7% vs. Q3)	+6%
7	Mexico	<b>\$375M</b> (No change vs. Q3)	-5%
8	Saudi Arabia	<b>\$352M</b> (+65% vs. Q3)	+1,384%
9	Argentina	<b>\$299M</b> (+2,398% vs. Q3)	+532%
10	Germany	<b>\$296M</b> (+2% vs. Q3)	+23%

### Trade by Congressional District (Imports + Exports)

District	Top Port	Goods IM+EX (Million \$)	Y/Y (%)
1st	Kenmore, WA	<b>&lt;\$1M</b> (-45% vs. Q3)	+191%
2nd	Blaine, WA	<b>\$14,256M</b> (-9% vs. Q3)	-6%
3rd	Kalama, WA	<b>\$5,202M</b> (+55% vs. Q3)	-12%
4th	Oroville, WA	<b>\$323M</b> (-17% vs. Q3)	-37%
5th	Spokane, WA	<b>\$455M</b> (-36% vs. Q3)	-35%
6th	Tacoma, WA	<b>\$12,565M</b> (+17% vs. Q3)	+13%
7th	Seattle, WA	<b>\$6,511M</b> (-15% vs. Q3)	-23%
8th	Danville, WA	<b>&lt;\$1M</b> (-67% vs. Q3)	-84%
9th	SeaTac Intl.	<b>\$7,862M</b> (+10% vs. Q3)	No change
10th	Olympia, WA	<b>\$30M</b> (-28% vs. Q3)	-45%