

CONGRESSIONAL DISTRICT 9

TRADE FACTSHEET



FAST FACTS

- 53, 757 Jobs directly supported by exports¹
- \$12 Billion total merchandise exports¹
- \$11.8 Billion total manufacturing exports¹
- \$2.5 Billion exports to FTA partners¹
- \$28 Billion export sales supported by Export-Import Bank²
- 27 Companies awarded assistance by the Export-Import Bank²

TRADE FACTSHEET: DISTRICT 9

ECONOMIC IMPACT

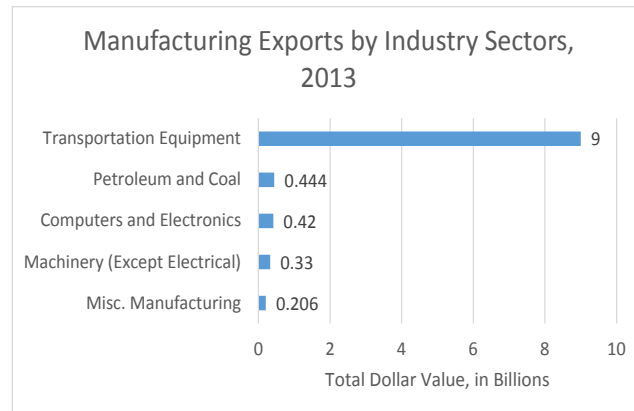
TRADE IN METROPOLITAN AREAS

The Seattle-Tacoma-Bellevue metropolitan statistical area (MSA), which includes District 9, reported approximately \$61.9 billion in exports in 2014, making it the 4th largest exporting MSA in the U.S.⁴ This is a 9.2 percent increase from the year before. According to the Brookings Institute, the Seattle-Tacoma-Bellevue MSA exported 19.1% of its total production, supporting 317,226 jobs.⁴



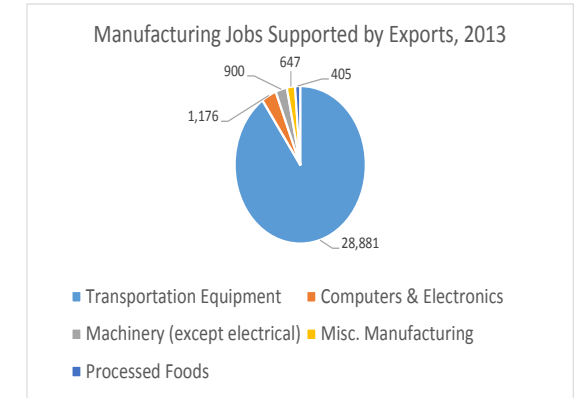
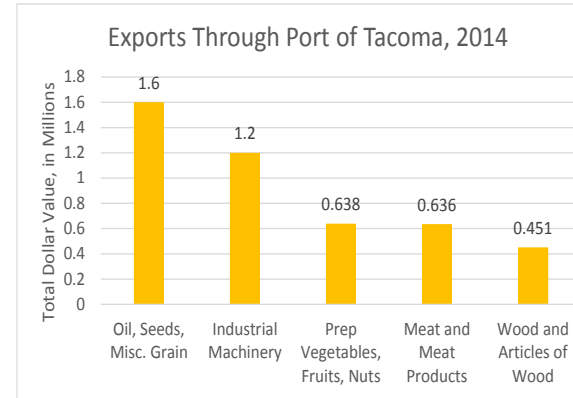
SERVICE EXPORTS

The service industry employs 79.6% of the District 9 population.⁵ This includes main export sectors such as IT services, global health, international tourism, international education, financial services, law, architecture, and other professional services. In 2013, District 9 exported \$7.26 billion in services.



INTERNATIONAL VISITORS

The travel industry provides 19,600 jobs for District 9.⁶ International passenger activity at Sea-Tac International Airport has increased 59% since 2004; in 2010 nearly 1.4 million international visitors deplaned at Sea-Tac. International visitors spend more money in the state and stay longer than domestic travelers. The amount of international visitors to Washington grew by 32% in 2010.⁷ District 9 also hosts 2,837 foreign students, who contribute \$81.4 million to the local economy, a 14.4% increase from 2013.⁸



PORT OF TACOMA

- Top trading partners: Japan, China, South Korea, Taiwan.¹¹
- Top export commodities: oil seeds, industrial machinery, vegetables, meat and meat products, wood and wood products, paper, inorganic chemicals.¹¹
- Total export value equaled \$11.5 billion in 2014.¹¹
- More than 43,000 jobs in Pierce County are related to the Port of Tacoma's activities. Port-related jobs generate \$637 million in annual wages in Pierce County.¹²

IMPORTS

- More than 70% of the Port of Tacoma's international import container cargo heads east via rail to major markets, such as Chicago, Indianapolis, New York and Boston.¹¹
- Top import commodities: vehicles and parts, industrial machinery, electronics, toys & sports equipment, furniture & bedding, footwear.¹¹
- The Port of Tacoma's import value from all countries totaled nearly \$40.9 billion in 2014.¹¹



Bellevue is a global business hub. Credit: The Puget Sound Business Journal

1 U.S. Chamber of Commerce, Trade Supports Jobs— District 7, 2013 | 2 Export-Import Bank of the United States, 2010—2013 | 3 International Trade Administration, 2014 *MSA—Metropolitan Statistical Area | 4 Brookings Institute, Export Nation, 2014 | 5 The Trade Partnership, 2014 | 6 U.S Travel Association, 2014 | 7 Visit Seattle, 2014 | 8 NAFSA Economic Impact Statements, Washington, 2014-2015 | 9 Business Round Table, Visualizing Trade Flow, 2010 | 10 WA Department of Commerce, April Bulletin 2011 | 11 Port of Tacoma 2013 Annual Report | 12 Port of Tacoma Economic Impact Study, Martin Associates, 2005

CASE STUDY



FLOW INTERNATIONAL CORPORATION

Flow International provides technologically advanced, environmentally sound solutions to the manufacturing and industrial cleaning sectors. The company is the leader in the design and manufacture of ultrahigh-pressure (UHP) waterjet technology, particularly waterjet industrial cutting tools, and robotics. Since 1974, Flow has delivered over 10,000 waterjet and abrasive waterjet systems to customers in more than 100 countries. Today, Flow's core markets have grown to include aerospace, automotive, machine shops, paper, food processing, architecture, industrial cleaning, surface preparation, and other specialty applications. From their corporate headquarters in Kent, Washington, Flow employs 600 employees in offices in Indiana, Canada, Brazil, Germany, UK, Spain, Italy, France, Taiwan, Japan and China.

Top Export Industry Sectors	Sample Companies
Transportation Equipment	The Boeing Company, Renton Coil Spring Co
Processed Foods	SUPERVALU, Eagle Beverage Products
Machinery (except Electrical)	Flow International, Aerogo Inc., Sunstream Co
Primary Metal Manufacturing	RSS Metals, Yamato Transport
Seafood Products	Pacific Harvest Seafood Inc.
Forestry Products	Weyerhaeuser, Evergreen Hardwoods
Services	Microsoft, Expedia

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