

CONGRESSIONAL DISTRICT 6

TRADE FACTSHEET



FAST FACTS

8,091 Jobs directly supported by exports¹

\$1.5 Billion total merchandise exports¹

\$1.2 Billion total manufacturing exports¹

\$773 Million exports to FTA partners¹

\$11 Million export sales supported by Export-Import Bank²

4 Companies awarded assistance by the Export-Import Bank²

TRADE FACTSHEET: DISTRICT 6

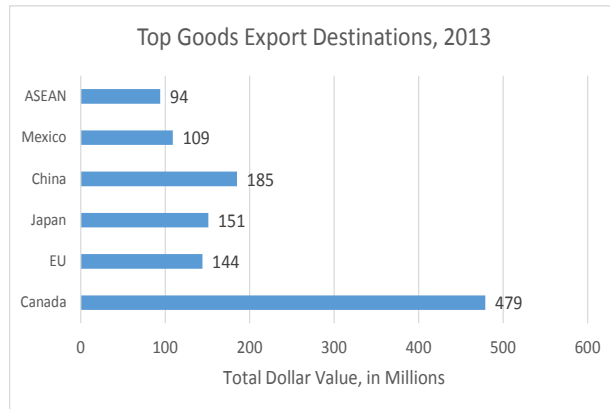
ECONOMIC IMPACT

TRADE IN METROPOLITAN AREAS

The Bremerton-Silverdale metropolitan statistical area (MSA) exported approximately \$81 million of goods in 2014.

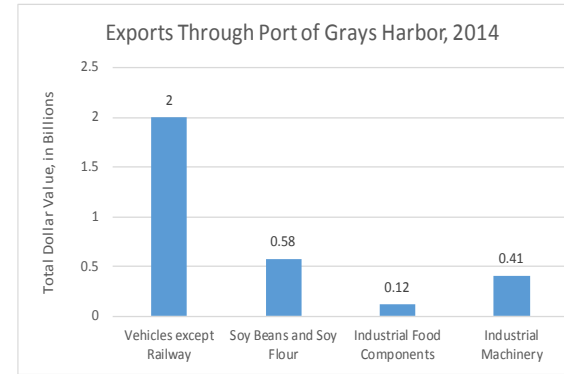
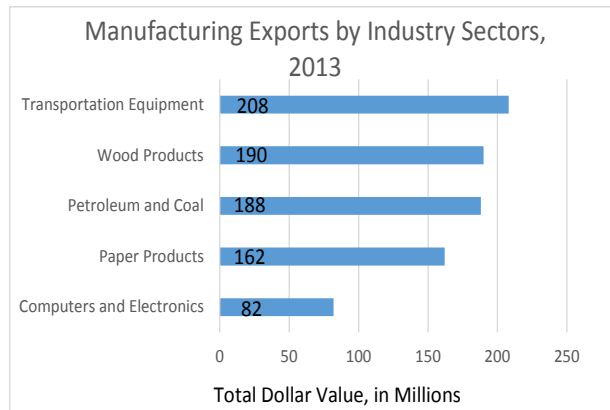
SERVICE EXPORTS

The service industry employs 74.7% of the District 6 population.⁵ This includes export sectors such as international tourism, international education, financial services, law, architecture, and other professional services. In 2013, District 6 exported \$688 million in services.



INTERNATIONAL VISITORS

In 2014, the travel industry provided 9,200 jobs for District 6.⁶ International tourists travel to District 6 to visit attractions such as the Olympic National Park, Sol-Duc Hot Springs, Port Townsend or Poulsbo historical downtowns, and state parks. International visitors spend more money in the state and stay longer than domestic travelers. The amount of international visitors to Washington grew by 32% in 2010.⁷ During the 2014-2015 school year District 6 hosted 802 foreign students, who contributed \$19.2 million to the local economy.⁸



MARITIME & FISHING INDUSTRIES

Fishing and shipbuilding are major industries in District 6. Companies such as SAFE Boats International, Westport Shipyard and Little Hoquiam Shipyard produce high quality yachts, fiberglass craft and aluminum boats, while companies like Peninsula Seafoods Inc, Ocean Gold and Westport Seafood Exchange sell high-quality seafood products around the world. In 2015, Washington state exported over \$900 million worth of seafood and over \$400 million worth of ships and boats, approximately 400% increase from 2014.³



Bulk Liquids being exported from the Port of Grays Harbor

FORESTRY

From logging to wood product manufacturing, the forestry industry has long been a top economic driver for District 6. Today companies including Western Timber Inc, North Mason Fiber Company, Simpson Door Company, and Sierra Pacific Industries are major employers in the District. Washington state exported \$1.3 billion of wood, wood products and wood pulp in 2015.³

PORT OF GRAYS HARBOR

Exports from the Port of Grays Harbor have increased dramatically over the last five years (see chart above). In 2015 the Port exported a record \$2 billion worth of commodities.³ Top exports include automobiles, logs, wood chips & pulp, agricultural products and chemicals.⁹ The Port leads the U.S. in exports of American-grown soybean meal and operates the largest seafood landing port in Washington state.⁹ The Port of Grays Harbor also specializes in exporting bulk liquids.

1 U.S. Chamber of Commerce, Trade Supports Jobs-District 6, 2013 | 2 Export-Import Bank of the United States, 2010-2013

3 World Institute for Strategic Economic Research, 2015 | 4 International Trade Administration, MSA-Metropolitan Statistical Area Exports Database, 2014 | 5 The Coalition of Service Industries * based on 2013 Congressional district lines| 6 U.S Travel Association, 2014 | 7 Seattle Convention and Visitors Bureau, OTTI Report, 2011 | 8 NAFSA Economic Impact Statements, WA, 2014-2015 | 9 Port of Grays Harbor, 2012

CASE STUDY

PANELTECH INC.



Ten years ago the Hoquiam, WA, company began exporting their composite surface materials to Canada. Since then, sales and employees have continued to increase. Paneltech has a team of 40 employees, with more than half the employees hired since exporting began. Export sales continue to grow each year, reaching \$6.4 million in 2013. According to Scott Olmstead, Paneltech Business Manager, approximately 56% of company sales are foreign. Support from the Ex-Im Bank has allowed Paneltech to export their sustainable Washington-made products to Canada, France, Italy, Mexico and Chile.

Top Export Industry Sectors	Sample Companies
Transportation Equipment	SAFE Boats International
Wood Products	Green Creek Wood products, LLC, Willis Enterprises Inc
Paper Products	Port Townsend Paper Co
Forestry Products	Paneltech Products Inc., Pacific Coast Evergreens, Merrill & Ring Inc.
Seafood Products	Peninsula Seafoods Inc.

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